

Message Text

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PAGE 01 BONN 09939 141442Z

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

-----141444Z 063407 /50

R 141428Z JUN 77

FM AMEMBASSY BONN

TO USDOC WASHDC

INFO SECSTATE WASHDC 9032

USMISSION USBERLIN

AMCONSUL FRANKFURT

AMCONSUL HAMBURG

AMCONSUL STUTTGART

UNCLAS BONN 09939

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: ADS REQUEST - DAYTON MFG. INC., PARAMOUNT,

CALIF.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

INHA KG

GITSCHINER STR. 91

D-1000 BERLIN 61

CONTACT: MR. GOERN, MANAGER

PHONE: 030 - 614 60 21

COMMENT: COMPANY, MAJOR BERLIN DISTRIBUTOR OF HAND

TOOLS, WOULD WELCOME DIRECT CONTACTS WITH US FIRM.

BANK REF: BERLINER COMMERZBANK AG, POTSDAMER STR. 125,

D-1000 BERLIN.

HOMMEL HANDEL GMBH

STUTTGARTER STR. 7

D-6236 ESCHBORN-SUED

CONTACT: MR. BODE

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PHONE: 06196-48962

COMMENT: GERMAN FIRM, A LEADING DISTRIBUTOR OF VARIOUS
TYPES OF TOOLS AND MACHINERY, WITH SALES TERRITORY ALL
OVER WEST GERMANY, IS INTERESTED IN PART OF THE OFFERED
LOCKING HAND TOOLS, SPECIFICALLY IN STOCK NUMBERS 2207,
2210, 2007, 2609, 2907. MR. BODE, HOWEVER, INDICATED
THAT PRICES BY THE US COMPANY ARE TOO HIGH - IN COMPARI-

SON WITH COMPETITIVE PRODUCTS - TO WARRANT SUCCESSFUL PENETRATION INTO THE WEST GERMAN MARKET. ALSO, THE GERMAN COMPANY WISHES TO RECEIVE SAMPLES OF THE STOCK NUMBERS INDICATED ABOVE, FOR TEST AND TRIAL PURPOSES.

ADOLF DAMM KG
DANZIGER STR. 39
D-2000 HAMBURG 1
PHONE: 040 - 24 13 81
CONTACT: MR. A. DAMM

ADOLF WUERTH KG
SCHRAUBEN- UND MUTTERNFABRIK KUENZELSAU
POSTFACH 145
D-7118 KUENZELSAU
CONTACT: MR. KARL WEIDNER, SALES MANAGER (VERY
INTERESTED)
PHONE: 07940-151
TELEX: 74122
COMMENT: WUERTH COMPANY WAS ESTABLISHED IN 1945.
EMPLOYS 2,000 IN COMPANY, PLUS 1,000 SALES REPRESENTATIVES. ANNUAL SALES OVER DM 300 MILLION. ONE OF THE
LEADING MANUFACTURERS OF NUTS AND BOLTS, ALSO VERY
LARGE DEALER IN WORKSHOP EQUIPMENT. OPERATES WORLD-WIDE DISTRIBUTION NETWORK. WANTS TO BE QUOTED OFFER
FOR AN ANNUAL DEMAND OF TOOLS WORTH DM 100,000 WITH
SAMPLES. DEALS ALREADY WITH SIMILAR TOOLS AND FORESEES
GROWING MARKET.

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APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 14-Jun-1977 12:00:00 am
Decapton Date: 01-Jan-1960 12:00:00 am
Decapton Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BONN09939
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770211-1331
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770661/aaaacaxn.tel
Line Count: 99
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Message ID: 6cabc97d-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 27-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2167482
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - DAYTON MFG. INC., PARAMOUNT, CALIF. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/6cabc97d-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009